

**Geneva Industrial Development Agency Board Meeting
via Zoom via The City of Geneva's YouTube Page
Geneva, New York,
January 7th 2022**

In Attendance:

Anne Nenneau
Lowell Dewey
Irene Rodriguez
Ben Vasquez
RJ Passalacqua

Others present:

Sage Gerling, City of Geneva
Adam Blowers, City of Geneva
Erica Collins, City of Geneva

Meeting Call to Order:

Chair Anne Nenneau called meeting to order.

Administrative Reports:

Motion to approve meeting minutes:

- Minutes will be approved at February meeting.

Financial Report:

- 3 months into fiscal year, just hit century mark for bank account. A little over \$100,000 and last payment for American Tower.
- IDA account \$195 for monthly winery payment.
- No expenses in the month of December.
- Focused on getting our state reporting requirements wrapped up.
- IDA will be switching from Freed Maxick, and will onboard a new accounting firm for IDA audit reporting.
- PILOT payment for American Legion property has also come in.
- Motion to approve financial report moved by Rick Bley, 2nd by Ben Vasquez.
Motion Carried.

New Business:

Cost Benefit Analysis Tool: Motion to approve expenditure.

- Motion to expend \$1000 to pay for cost benefit analysis from MRB group. Moved by RJ Passalacqua, 2nd by Irene Rodriguez. By roll call, motion carried.

Executive Session:

- The medical, financial, credit or employment history of a particular person or corporation, or matters leading to othe appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation.

- To discuss the proposed acquisition, sale or lease of real property, but only when publicly would substantially affect the value thereof.
- Motion to enter Executive Session at 9:17am moved by RJ Passalacqua, 2nd by Ben Vasquez. Motion to exit Executive Session at 9:22am moved by Irene Rodriguez, 2nd by RJ Passalacqua.
- Motion to contract MRB Group for administrative services for the IDA. Tracy Verrier will be appointed IDA Executive Director, and Matt Horn will be appointed as Developer Contact. Move by Irene Rodriguez, 2nd by Ben Vasquez.

Updates:

Geneva City School District:

- Capital project is in design phase will go out for approval, hopeful November/December. Construction is slated for late spring 2023.
- Currently still awaiting on ARPA funds 5.6 million over the next three years.
- Budget process has begun, biggest issue is about 24% increase in health care.

City Council Report:

- Change over for council liaison will switch to Mayor Valentino
- HR Director Jen Sylwka was named Acting City Manager
- Part of the CM search will have a community subcommittee, typically a member from the IDA will serve.

IDA Projects:

- Closing with Nardozzi companies in the process
- Many potential PILOTS coming into the year.

Tech Farm:

- 2nd building main focus
- Received a grant to increase incubator services in partnership with the Center of Excellence, through the next 5 years they will receive funding on that front. A boost in the right direction for the Tech Farm.

GEDC:

- Attached is a GEDC Tenant Activity Report

Adjournment